



Preparing Your Home

With Buyers, first impressions count! A small investment in time and money will give your home an edge over other listings in the area when the time comes to show it to a prospective Buyer.

Here are some suggestions that will help you get top market value:

Exterior

- *Cut Lawns*
- *Trim shrubs and lawns*
- *Weed and edge gardens*
- *Create color with flowers*
- *Pick up any litter*
- *Clear walk and driveway*
- *Repair gutters and eaves*
- *Touch up exterior paint*
- *Clean and tidy entrance*
- *Functional doorbell*
- *Polish door hardware*

Interior

- *Oils squeaky doors*
- *Tighten doorknobs*
- *Replace burned out lights*
- *Clean and repair windows*
- *Touch up chipped paint*
- *Repair cracked plaster*
- *Repair leaking taps and toilets*
- *Shampoo carpets*
- *Clean washer, dryer and tubs*
- *Clean furnace*
- *Clean fridge and stove*
- *Clean and freshen bathrooms*
- *Clear stairs and halls*
- *Store excess furniture*
- *Clear counters and stove*
- *Make closets neat and tidy*

Preparing for Showings

- *Be absent during showings*
- *Turn on all lights*
- *Open drapes in the daytime*
- *Play quiet background music*
- *Keep pets outdoors (or confined)*
- *Keep home fresh and lightly scented*